

Cevn JT Vibert CITP MIET MinstMC MBCS MISA MISSA CERT210W

Industrial IT/MES/ICS/SCADA/OP Consultant
Industrial IT Solutions Architect
System Design Authority
Industrial Cyber Security Visionary
Systems Integrator
Pre-Sales Consultant
Solutions Manager

Core Competencies

- Professional consulting, systems integration and operational service and support
- Customer Engagement with Managed Industrial Cyber and Physical Security Services
- Innovation of Industrial cyber security software solutions
- Integration of products and technology from security product vendors and partners
- Knowledgeable Engineer – 20+ years in a wide range of markets and industries.
- Valued Team member – **extensive testimonials** from partners and employers.
- Well known in the UK Automation, Security and Manufacturing Information industries.
- Focus on Business Benefits – supply chain and **industrial** consultancy projects
- Accredited **Systems Architect** for Automation, Security, Industrial IT & SCADA Solutions.
- Experienced **Team Manager**, Certified **Industrial Information Systems Architect**
- Trained **Application Software Solutions Engineer**
- **PLCs, SCADA** (Wonderware, Citect/Schneider, Rockwell, Intellution/GE), **MES Industrial IT** (Wonderware, Citect, Rockwell), **Industrial Networks** (radio, wired), **Databases** (Borland, Access, SQL), **Security and OP C2** systems(Thales)
- **Cyber** IEC 62443 consultancy related to ICS. IS1 Risk Analysis, ANSII, NIST, CPNI, etc.
- US DHS CERT Certified - 210W - Cybersecurity for Industrial Control Systems
- Experienced with Customer Engagement and Consultancy at Shop Floor or C-level

2016 - 2016 SolutionsPT. 80 employees, £18m turnover, Industrial IT Distributor. Wonderware UK. **Industrial Cyber Security Evangelist**. Product/Supplier Engagements, End-User Engagements, Consulting, Solutioneering, Presentations and Workshop delivery, Public Speaking, Press and Media releases, White Papers, Blogs, MarComms, Business Plans, Product information and value propositions. Engagements with End-Users, Systems Integrators, Product and Service suppliers, Consultants and Academia. End-point security, Network analysers, Cryptos, Diodes, Business Continuity, Disaster Recovery, Remote Monitoring and Support. Trained in Kaspersky KICS.

2011-2015 Thales Critical Infrastructure Protection, Critical Infrastructure Security, Rail, Energy, Nuclear, Integrated Solutions with Physical, Operational, Process, and Cyber Security Solutions. **Solutions Architect. Customer Engagement and CIP Security Facility Manager**
Holistic Integrated Security Solutions, nCipher systems, nCSD, nCSE, SCADA Systems, PCIM Systems, Secure Communications, Incident Management, Emergency Management, CBRNe, Cyber Protection, UAV systems, Resilient Networks, Video Analytics, Deployable Command and Control Centres, C2, C3, C4i, Nuclear Site Security, ISA S99 IEC 62443, CPNI, Forward Operating Bases, Innovation, Design Thinking, Knowledge Management solutions. Innovation Teams. Design Thinking, Physical, Operational, ICS and Cyber Security. National Demo-Suite creator and manager. Customer relationship manager, Trainer, Public speaker, Graduate Mentor.
Resilience for Security and Operational Control Facilities. Situational Awareness provisions.

2009-2011 Thales Systems and Security, Infrastructure, Rail, Networks, Security, and SCADA Solutions

Solutions Architect and Design Authority

Industrial IT Solutions for Rail, Energy and Critical National Infrastructures.
Design and Bidding large scale and mission critical systems for CNI and O&G protection.

Knowledge Management, Innovation Teams. Physical, Operational and Cyber Security. Resilience for Security and Operational Control Facilities. Situational Awareness provisions.

2007-2008 Rockwell Automation MPS , 20K employees, \$5M revenue, Industrial Automation.
Industrial IT MES Sales Consultant pan-EMEA

- Successfully formed many new opportunities for Rockwell in Industrial IT
- Renowned for some “firsts” for Rockwell in several countries.
- Built presentation collateral and opened up new markets
- Built new partnerships across Europe with partners such as Cisco, IBM and MESA
- Greatly contributed to Consultants team with Industrial IT expertise & strong field experience.
- Multi-cultural and multi-industry skilled
- An excellent customer facing manner that wins new business and engenders trust.
- Sourced opportunities in Central and Eastern Europe of up to \$8M & multi-visit Russian Visa.

2002-2007 Silchester Controls Systems, 15 employees, £1M turnover, Industrial Automation.
Industrial IT MES Business Manager

- Led Industrial IT MES Business Development and expanded Silchester into many new relationships.
- Built Industrial IT MES projects in Life Sciences, Cement, Transportation, Chemical and Food.
- Strengthened existing partner relationships and built many new ones for Silchester.
- Silchester’s “public face” was created and ranks as one of the most profile prolific System Integrators in the UK.
- SCADA and Industrial IT MES for Ginsters, SCADA and Industrial IT for GSK at several sites, SCADA and Industrial IT MES for Ryvita, SCADA for InkTankers, Industrial IT for Genzyme... Wonderware SCADA and Industrial IT, Citect SCADA and Industrial IT

1998-2002 Cougar Automation, 100 employees, £7M turnover, Industrial Automation
Industrial IT MES Business Manager

On-Site Customer Liaison Manager/Consultant - SCADA and Industrial IT for global company.
Training, Sales, Consultancy, Software Engineering, Validation of complex Wonderware Systems.

1996-1998 FME, Public Co., now BOCE, 50 employees, £20M turnover, Chemical Delivery Systems

Control Systems Manager

Design, management and Delivery of multiple high-integrity Wonderware solutions across Europe.

1990-1996 PACS Ltd, , VC Owned, 30 employees, £1M turnover, Industrial Telemetry Systems
Senior Design Engineer (e.g. Water Treatment Plants, FSPO Rotators, Offshore)

1989-1990 Klippon Microsystems, 5k employees, £25M turnover, Public Co. Weidmuller
Systems Engineer (e.g Packaging Systems, Turbo Generators, Porcelainware)

1985.1989 Strachan and Henshaw, 9K employees, £52M rev, Svelda/Babcock Nuclear .
Electronic Design Engineer (e.g. Nuclear Power Stations, Train Tipplers, Towed Arrays)

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InstMC <http://www.instmc.org.uk/Wessex/committee-members.html>
IET <http://kn.theiet.org/communities/controlauto/people.cfm>

Testimonials

- Nicol McNeill, Sales and Business Development Manager, **Thales**
- Steve Elmes, Head of Business, **Quintec Consulting**
- Ian Christie, Engineering Manager, **Thales**
- Roland Ladewig, BU Manager/Leader Application Centre at **Rockwell Automation** MPS
- Chris Rickey, Information Solutions Manager at **Rockwell Automation**
- Giorgio Tori, Director Software EMEA at **Rockwell Automation**
- Jiri Capek General Manager, Finance & Business Operations CEE at **Rockwell Automation**
- Ian Trew, Head of Engineering at **Jordans-Ryvita**
- Mark Honey, Senior Sales Executive at **Stratus and ICM Business Continuity Services**
- Richard Porter, Senior Consultant & Partner at **Forward Solutions**
- Sam Thiara, System Integrator Channel Manager at **Schneider Electric**
- Bob Squirrell, Managing Director at **Technology Marketing Management**
- Adrian Leach, Director - Business Development at **HCR Group and Plato** Business Leader
- Ian Manners, Project Manager **Cougar Automation**
- Keith Monckton-Smith, IT Manager **Coopervision**
- Chris Haines, Snr VP Customer Service at **Rockwell** and **Dematic** Europe
- Steve Elmes, Head of Business at **Quintec**
- Ian Christie, Engineering Manager at **Thales**
- Allan Crewe, Consultant at **Thales** and ex-Engineering Manager of **Ferranti**

Education

- **University of Glamorgan**,.HND Electrical and Electronic Engineering
- **Strachan and Henshaw** Design Engineering Sponsorship
- **Plato Business Group**, Graduate
- **Numerous work related training courses**
- Professional Memberships of BCS, MIET and MInstMC
- InstMC Wessex Section Education Officer
- Chartered IT Professional
- Industry conference speaker (SCADA, MES, Nuclear Security)
- Chair of 11th Southampton Scout Group
- Regular Exhibition stand staffer
- Chair of a Southampton Community Association
- Plato (Business Link) Business Group Member
- MESA Europe Committee Member
- Founder of many Professional networking groups LinkedIn, Xing, Plaxo, eCademy
- Prestigious award, by Rockwell' CEO, for charity work in Southampton, UK.
- IET Graduate Engineering Mentor
- STEM Evangelist
- Creator and Leader of large city-scale Community Festivals